				RBC - Ralf Beinbrecht Consulting									
Qualification matrix													
Name: Beinbrecht First name: Ralf				ADVISOR / FREELANCE for Technical and more									
To be educated in	•	_	bra	ch of study		no	citi						
BWL ér				10 terms + (BA) cetificate		positions CEO, technical Director							
Masters/Engineer			varnish, paint, surface					Works/Plant manager					
Craftsman			Chemistry				lines leader (Manager)						
								Manager with Hands on Mentality					
Experi	on	~~	in 1	he trade Automotive (incl. Supplier)		<u> </u>							
	em			Ready for Global action					S				
				only Europe					- °				
Clarification:													
1 = Excellent experience	2	2	3		1	2	3		Ye				
2 = Good practical experience 3 = basic knowledge									S				
Technology / hands-on				Responsibility and positions				International assignment					
tool making / maintenance / pressings			х	experience				Austria					
forming / flexure / to rivet			х	strategic Management		х		Belgium					
to weld / casting technics / to temper			х	Works/Plant manager			_	Mexico	_				
Plastic; SMC, Pa, EBDM, PU(-RIM), ABS		X	-	Management, CEO		х	_	Slovakia	_				
electronics/electrical engineering (car,gen)	_	_	x	technical Director	X		_	Venezuela	_				
chassis / car body / maintenance)	x		Area of reconcibility			-	Rumania	_				
tool making / maintenance car fictions (doors and lid)	+.	-	x	Area of responsibility Efficiency enhancement	v		-	Russia	_				
injection moulding (Plastic)	-	x x	-	Restructuring, Rehabilitation	X	х	-	Costomers experience	-				
electroplating	_	^ X	-			^	-	BMW					
materials testing / metallurgy	_	^ X		Financial accounting etc.			-	VW / Audi / Porsche	-				
metalwo-,/ -processing	_	x		production controlling		х		DC	-				
to lacquer - Handwork / Industry	:			budget planning			x	GM/ Opel	-				
to lacquer - manual / robot / automate	:			variance analysis		х							
Finish, Spot repair - Handwork / Industry	:			soft facts / key figures management		х							
coating, powder x	:			pre-/ post calculation			х	others customers					
Logistics, maintenance Industry	_	X		technical controlling		x	_	SiemensVDO	_				
to bond / to mount	_	x	4	risk management			х	Magna	-				
chemistry TPM and OEE	_	x x	-	cost accounting			x	Faurecia Bosch	-				
QS - tools	1	X	-	Right			-	WEBER	-				
EMPB, 8D-Reprot	,	x	-	BGB(Germany)		X	-	Fennel	-				
PPAP	ť	-	x	HGB (Germany)		x							
APQP		-	x	industrial / labor law		X			1				
IMDS			х					Experience in the trade					
FMEA)	x		Skills				Automotive industry					
Kaizen, KVP)	x		analytic				Chemistry / Plastic					
Six Sigma			x	able to withstand stress				Machine-engineering					
QS - area of responsibility	-	_		ability to assert oneself				Anlagenbau					
Complaint handling	_	x	_	self motivate			_	Mining industry					
First samplings Eco-Management	-	x	-	targeted employee motivation	_		-	Rial traffic Consumer goods industry	-				
Supplier management	_	x x	-		X		-	Aerospace industry	-				
Quality management - functions	1	~					-	Software					
QM-guidance / for sb. guidance			x	Languages				MS Office					
QM systems definition	,	x	-	German - native speaker		X		MS Projekt					
QM-work experience (gen.)	_	x		English		A 2		CATIA					
QS9001-TS16949:1999,2002 - layout	_	x		Spanish				SAP					
to Audit experience (internal)			х	Russia									